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ScinoPharm Management Presentation

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Table of Content

- **Overview of ScinoPharm**
- **ScinoPharm's Strategies and Opportunities**
 - Formulation Business
 - China Market
- **Operating Results & Outlook**



Overview of ScinoPharm

Background

- Company specializes in high potency (steroid/cytotoxic) APIs and is expanding into sterile/aseptic injectable formulations
- Facility & organization established in Taiwan and expanding in China with a new GMP plant in Changshu & marketing base in Shanghai
- 72 generic APIs in current portfolio with 25 APIs launched; 53 US DMFs filed (752 DMFs WW), 32 US DMFs in oncology APIs. 100+ NCE CRAM projects, with 5 APIs launched and 5 in phase III for NDA filing in 1-3 years
- Fully compliant with world-class cGMPs and international regulatory requirements; Certified by US FDA, EMA, EDQM, Australian TGA, Japanese PMDA

World Class API Facilities

Taiwan

- 6.6 hectares of land, 330K sq.ft. facilities with >200M³ reactor volume
- 5 of 16 production lines equipped with high potency capabilities for cytotoxic/steroids
- Passed US FDA, EMA, EDQM, Australian TGA, Japanese PMDA inspections, & 300+ cGMP customer audits
- Provides comprehensive contract research & manufacturing services for brand drug companies
- Global Market

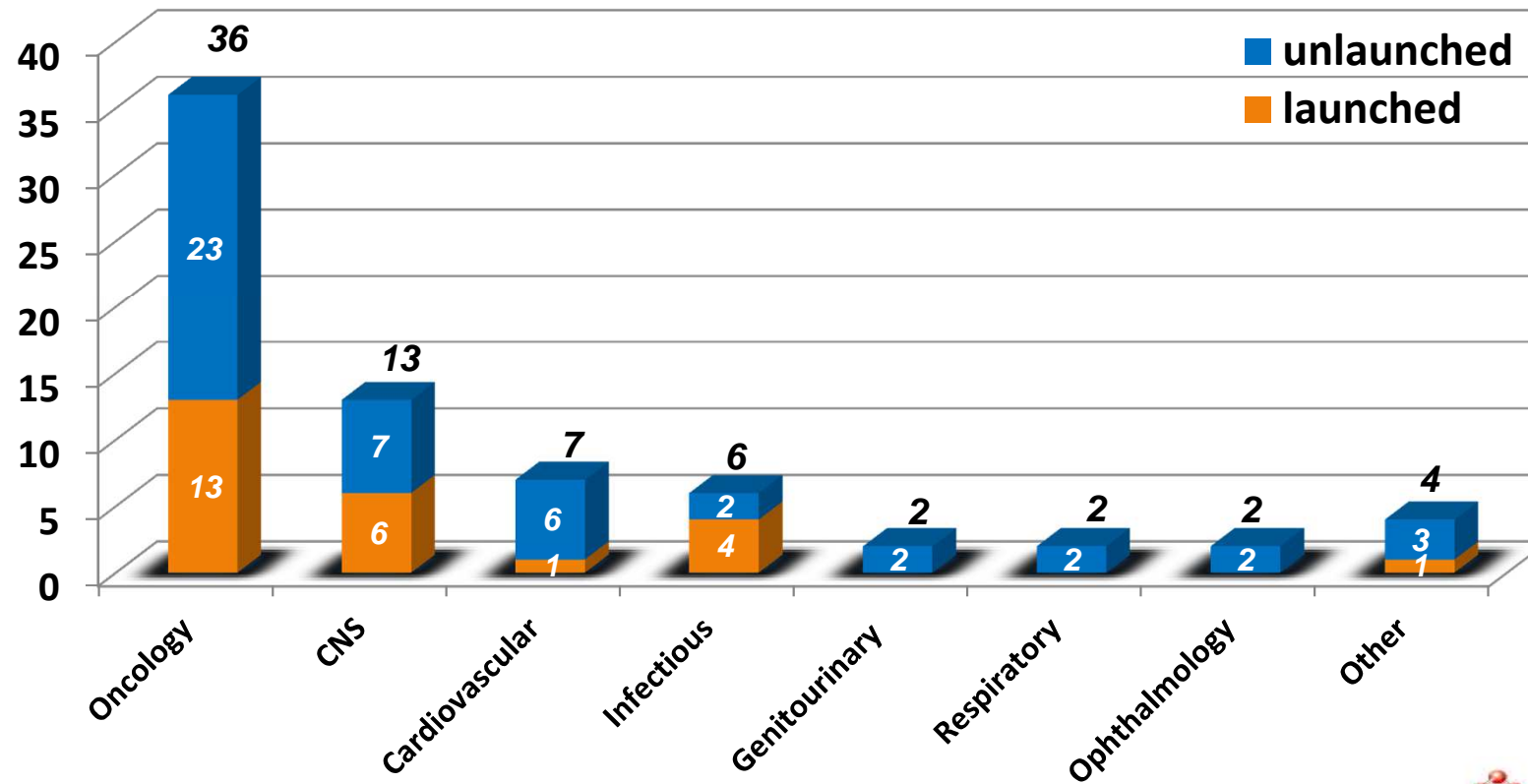


China

- 6.7 hectares of land with > 250M³ reactor volume
- 3 of 7 production lines equipped with high potency capabilities for cytotoxics
- US FDA approved cGMP facility for intermediates & high potency API
- Full scope capabilities in the development and production of APIs on small to large scales for generic & CRAM markets
- Global market including China



Strong Generics Product Portfolio



Note: Other (Women's Health, Gastrointestinal, Immunology and Metabolic)



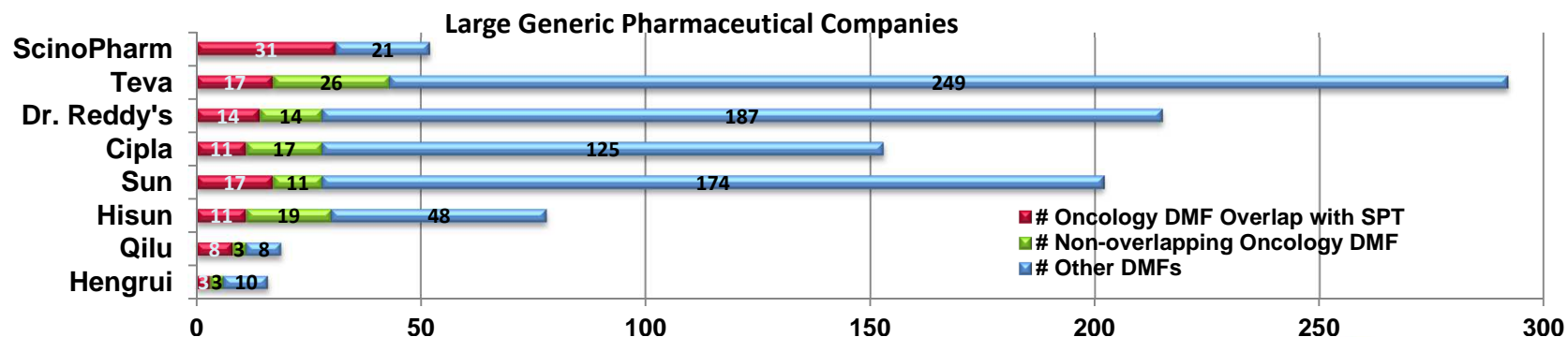
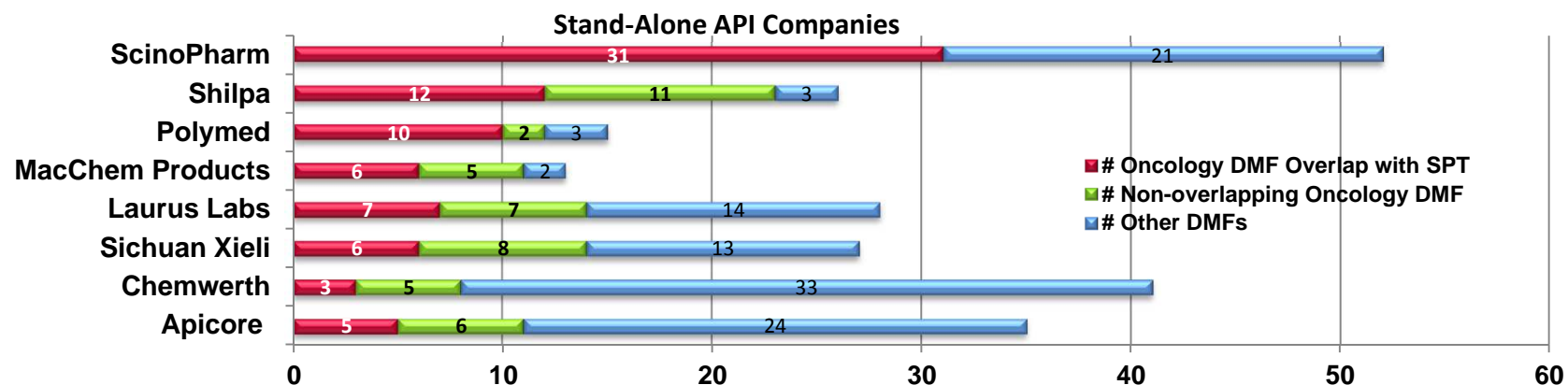
Diversified CRAM Portfolio

* Already Filed

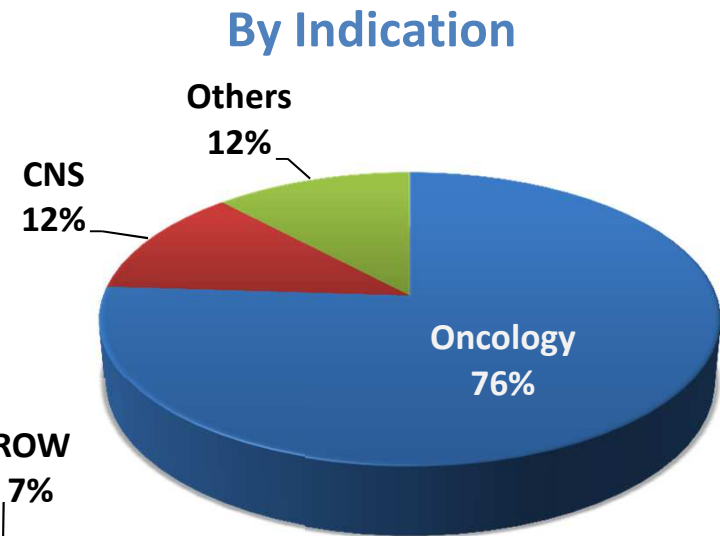
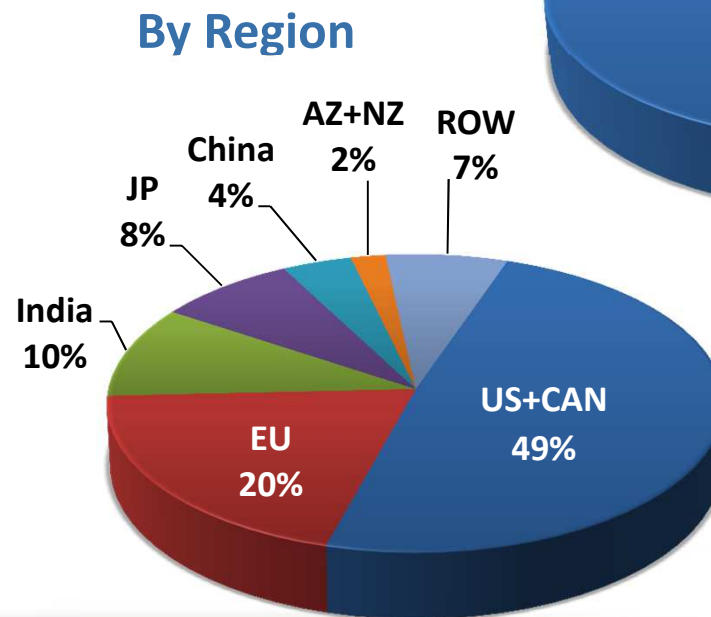
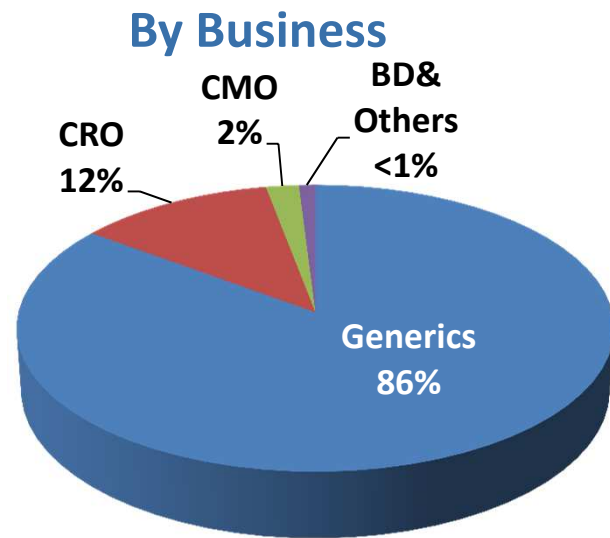
Stage	First Launch Year	Indication	Market(s)
Commercial	2005	Eluting Stent	US
Commercial	2009/2013	Skin Infection/HAP	US/EU
Commercial	2011	Depression	US
Commercial	2012	Obesity	US
Commercial	2013	Seizure	US
Stage	Est. NDA Filing Year	Indication	Market(s)
Phase III	2016*	Infectious Disease	US / EU / Asia
Phase III	2017	Ovarian Cancer	US / EU
Phase III	2017	Prostate Cancer	US
Phase III	2017	Ovarian Cancer	CN
Phase III	2018	Parkinson's Disease	US



ScinoPharm - Oncology API Leader



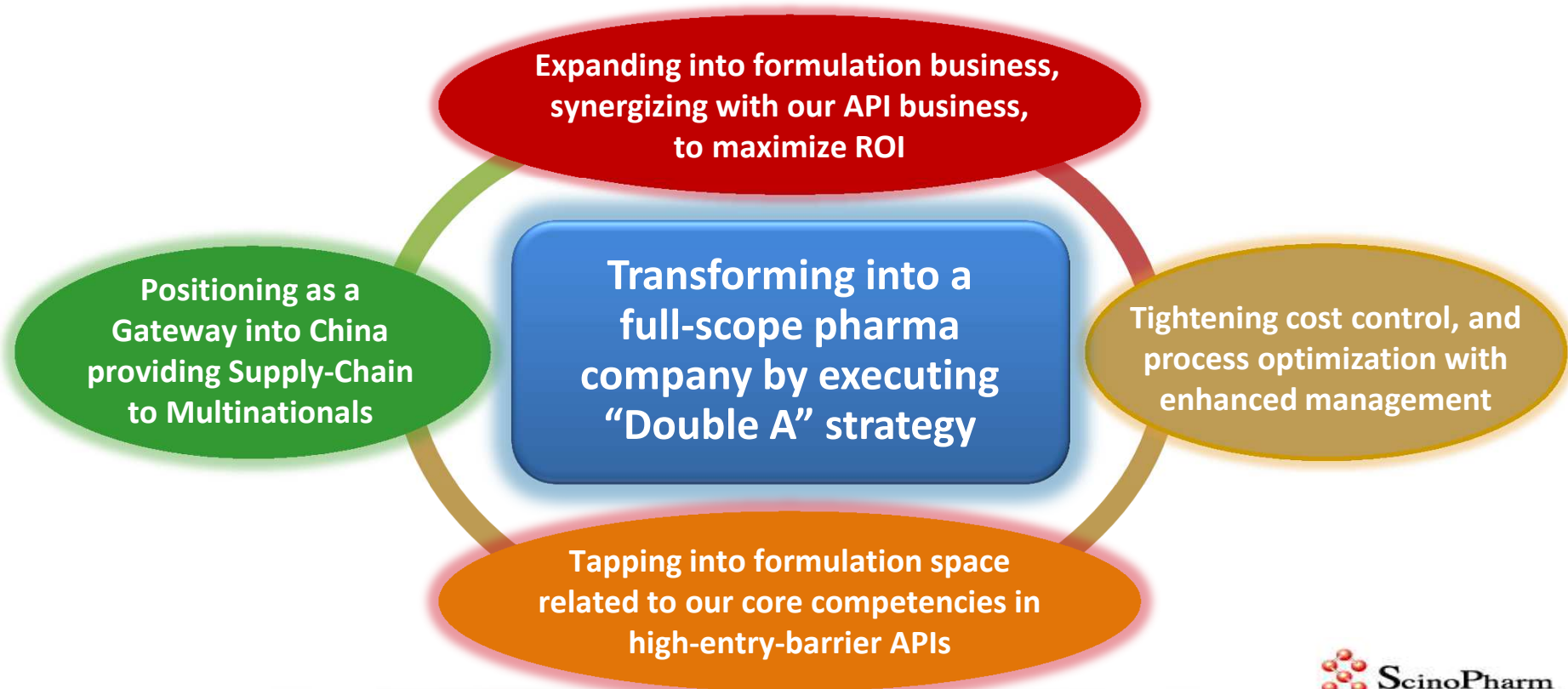
2016 Sales Distribution





ScinoPharm's Strategies and Opportunities

We are Transforming our Company



Keys to Generic Formulation Business

Opportunity	Strategy	Tactics
<ul style="list-style-type: none">✓ Already the leader in providing oncology APIs to regulated markets worldwide✓ Injectable CMOs are in short supply✓ Can be customer's injectables provider by developing formulations using our own oncology APIs or others' APIs, up to and including ANDA filing with FDA	<ul style="list-style-type: none">✓ Developing dossiers per our difficult-to-make APIs to increase value proposition in the supply chain✓ Targeted delivery & extended release of proven APIs via 505(b)(2) fast track✓ Collaborating with start-ups & research institutes, focusing on un-met oncology medical needs of high prevalence in Asia	<ul style="list-style-type: none">✓ Expanding formulation portfolio✓ Establishing on-site oncology injectable facility and providing an integrated supply chain✓ Promoting our formulations via strategic alliances, especially in China and US/EU

Results

- **2 US ANDAs**
- **11 co-development and cost/profit sharing products with various partners**

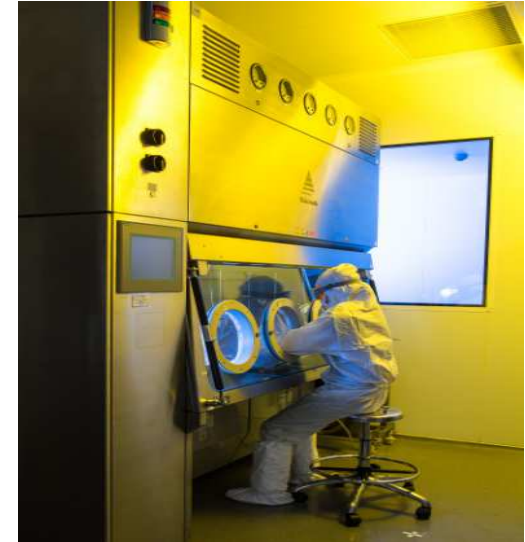
Strategic Alliance Highlights

* Already launched

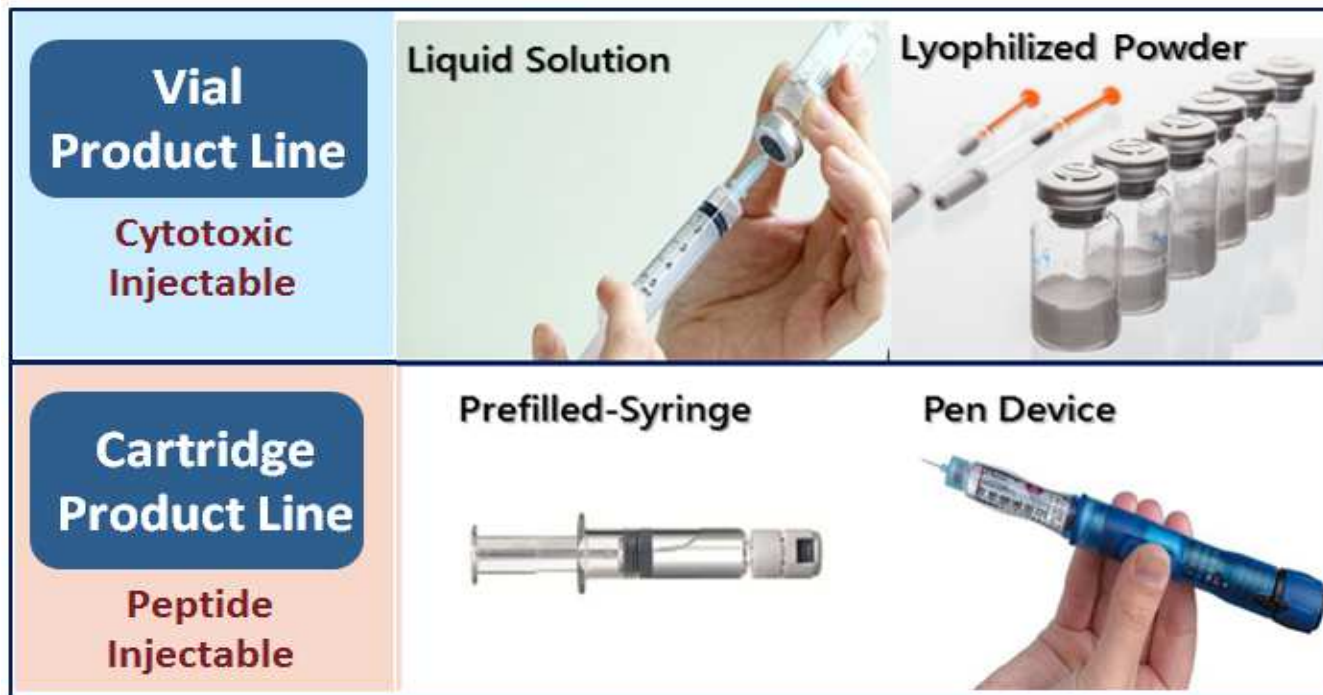
Partner	Product	Indications	Region	Launch Year(E)	Remarks
Genovate	Entecavir	Hepatitis B Virus	Taiwan	2013*	1 st co-developed formulation product launch
Sagent	Oncology Injectable	Myeloid Leukemia	US	2017	1 st US ANDA filing, triggering US FDA inspection in Changshu, China site
Foresee	Leuprolide	Prostate cancer	US	2018	505(b)(2) NDA CRAM + Equity
Coland	Bortezomib	Multiple Myeloma	China	2020	1 st co-developed drug in China to trigger CFDA inspection in Changshu site
	Azacitidine	MDS	China	2021	Co-developed formulation in China
Lee's Pharma	Fondaparinux	Anti-thrombotic	China	2021	Co-development collaboration
	Travoprost Bimatoprost	Glaucoma	China	2021	
Nanjing King Friend	Regadenoson	Stress agent for heart scan	China	2020	Co-developed formulation in China
US partner	Project A	Non-small cell lung cancer	US	2018	US NDA 505(b)(2) with Paragraph IV filing / The estimated launch year is subject to litigation results
US & China partners	Project B	Imaging agent	US	2021	ANDA with Paragraph IV filing / The estimated launch year is subject to litigation results

In-House Injectable Plant Progress and Outlook

- **Taiwan-based facility will accommodate R&D, Quality Control, washing, sterilization, manufacturing, filling, lyophilization, packaging, and storage.**
- **Planned registration batch production by 2017. Expected to submit the first in-house ANDA in 2018 and pass US FDA inspection in 2019**
- **Target products with high entry barrier or unit-pricing as in peptides and oncology agents.**
- **Offering CMO services for both brand and proprietary drugs**
- **Nine drug products planned in the indications of cancer, diabetes, osteoporosis, multiple sclerosis, and anti-emesis**



Aseptic Fill & Finish Service



Capturing Chinese Growth on Multiple Fronts

- MNCs and emerging virtual-model players create a sizable demand in high-quality and compliant API contract manufacturing in China.
- Existing review and approval mechanisms significantly raise the entry barrier and cost structure in the Chinese drug market, requiring dedication to quality and innovation.
- We have domestic presence plus world-class strength in:
 - * Global, first-tier customer base
 - * High-technical-barrier oncology APIs
 - * Quality and EHS/GMP compliance

Strategic Goals in China

Short Term: Pass CFDA/EMA/EDQM inspections and expand CRAM services to diversified indications & processes to optimize portfolio and capacity utilization

Mid Term: Execute API+ANDA strategy by collaborating with formulators to apply for ANDA in US/EU/CN and share profits from drug product sales globally

Long Term: Expand into new delivery formulations and new drugs via strategic alliances, investments, and M&A

Selected List of CRAM Projects at Changshu

Customer	Project Type	Product Indication/stage	Product Type	Remarks/ Market
Top 10 global pharma	CMO	Approved antidepressant drug in US	GMP Intermediate	Passed Mexican authority (APIF) GMP inspection
Top 5 global pharma	CMO	Approved African sleeping disease drug	API	Site transfer from Taiwan
Lee's Pharma	CRO / CMO	>15 projects, including brain tumor, antibiotic, hypertension, eye drops, etc.	API	China
China pharm company	CRO	Phase II/ III clinical trial for cancer	API	China
China pharm company	CRO	Phase IIb for age-related macular degeneration	API	US/China
Taigen Biotech	CRO	Phase II clinical trial for myocardial infarction	API	China/Taiwan
US-based new drug company	CRO	Phase II clinical trial for prevention of HIV infection	API	US
Aslan Pharmaceuticals	CRO	Phase II clinical trial for cancer	API	China/Global
Top 5 global pharma	CRO	Phase III clinical trial for diabetes	Intermediate	US
Top 5 global pharma	CRO	Phase I clinical trial	API	NA
US NASDAQ listed pharma	CRO	Phase III clinical trial for opioid-induced constipation	Crude API	US
US-based new drug company	CRO	Phase I clinical trial for sickle cell disease	API	US

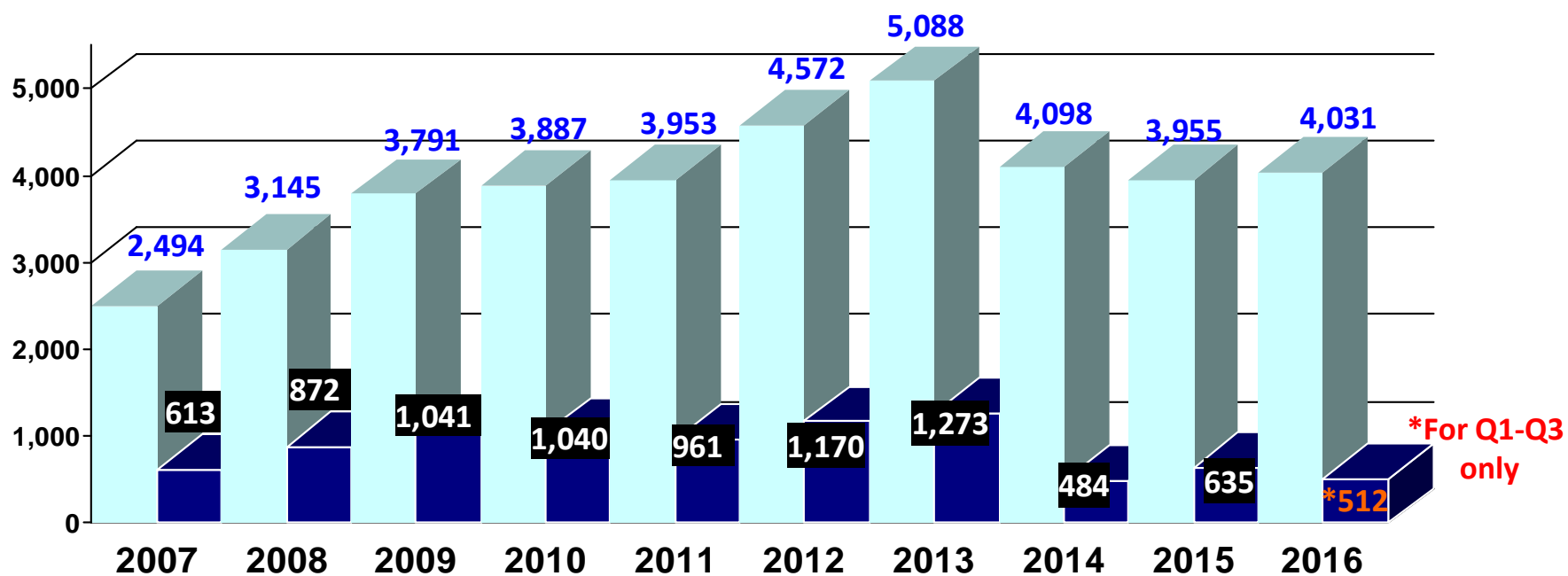


Operating Results & Outlook

Historical Performance

Unit: millions of NT\$

■ Sales
■ Net Income



Recent Financials

In NT\$

Year	2013	2014	2015
Total assets	11,484 M	11,372 M	12,222 M
Shareholders' equity	9,643 M	9,380 M	9,857 M
Sales	5,088 M	4,098 M	3,955 M
Net profit after tax	1,273 M	484 M	635 M
Earnings per share	1.88	0.69	0.87
Cash dividends	1.2	0.2	0.3
Stock dividends	0.4	0.4	0.4
Pay-out ratio	85%	87%	80%

Note : All of the above figures represent consolidated information



2017 Product Launch Plan

Type	Product	Region	Indication	Brand Marketer	Regional Sales	WW Sales
API	Desmopressin Acetate	USA	Polyuria	Ferring	US\$166M	US\$405M
API	Tamsulosin HCl	USA	Benign Prostatic Hyperplasia (BPH)	Boehringer Ingelheim	US\$333M	US\$1706M
Generic Drug	Oncology Injectable	US	Myeloid Leukemia	MDS	US\$183M	US\$278M
CMO Project	Oral	USA EU	Antibiotics	N/A	N/A	N/A

Source: IMS Data (2015Q3-2016Q2)



Pipeline Outlook

- ✓ 3-5 new launches
- ✓ 1st in-house drug US ANDA filing
- ✓ 1st self-developed US ANDA launched
- ✓ 1 co-developed US ANDA launched

- ✓ 4-5 new launches
- ✓ 2 co-developed China ANDAs launched

2017

2018

2019

2020

- ✓ 2 new launches
- ✓ 1st co-developed US ANDA launched

- ✓ 5-6 new launches
- ✓ 1 drug products launched in US
- ✓ Chinese (CFDA) inspection at Changshu site
- ✓ US FDA inspection at Injectable plant





Brand Quality with Asian Advantages

www.scinopharm.com

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